

# Who can benefit



The businesses that will get the biggest benefit from using SigningHub digital signatures are those that generate a large number of documents requiring signatures.

Traditionally these have been businesses in regulated industries, such as financial, pharmaceutical/health care companies and government departments.



However, today all kinds of businesses rely on signing paper documents, whether it is for internal communications (e.g. HR documents like company policies, timesheets and expenses, reports, etc.) or for external communications (e.g. NDAs and sales agreements). Therefore any business can benefit and the level of cost savings depends on:

- ▶ How many documents does your business produce annually that need signatures?
- ▶ How many signatures do those documents need?
- ▶ How many of those signatories are distributed in different locations?
- ▶ Do you interact with partners or regulatory agencies, and if so, can digital signatures and electronic submission streamline those interactions?

Example documents which require signed approval and therefore can utilize SigningHub varies from business to business but at a generic level this includes:

Corporate	Sales / Marketing	HR	Operations
Partnership Agreements	Sales contracts	Timesheets	Consultancy Reports
Board Resolutions	Purchase Orders	Company Policies	Service Level Agreements
Shareholder Agreements	Invoices	Employment Offer Letters	Information Security Policies
Letter of Intent	Credit Applications	Employee Info Sheets	Health & Safety Policies
Non Disclosure Agreements	Receipts	Holiday Request Forms	Risk Management
Operating Agreements	Proposals	Sickness Forms	Project Plans
Business Plans	Sales Plans	Employee Handbooks	Test plans
Stock Purchase Agreements	Quotations	Employee Evaluations	Engineering drawings
M-o-U's	Purchase Agreements	Performance Review Forms	Technical reports
Forecasting Models	Supply Agreements	Disciplinary Action Forms	Project Status Reports
Cash Flow statements	Sales Reports	Consulting Agreements	Quality Assurance Reports
Business Expense Report	License Agreements	Termination Reviews	Product development Agreement
Profit & Loss Accounting	Reseller Agreements	Satisfaction Surveys	Equipment Lease Agreement
Joint Venture Agreement	Agent Agreements	Training Requests	Delivery Agreement
Payment Guarantees	Etc.	Equipment Request	Product Requirements
Forbearance Agreements		Health & Safety Forms	Maintenance Agreements
Loan Agreements		Contractor Agreements	Support Agreements
Promissory Notes		Confidentiality Agreements	Change Request Forms
Liability Disclaimers		Statement of Work	Etc.
Etc.		Application Forms	
		Etc.	

Even if your organization only uses a handful of these types of documents, but relies on paper-based signatures then you could benefit from SigningHub.